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Offshore Wind



Energy Transition

TRADE DELEGATION TO DENMARK & NORWAY

8 - 12 March 2027 | Esbjerg, Denmark & Stavanger, Norway

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Date: 8 - 12 March 2027

Location: Esbjerg, Denmark & Stavanger, Norway

Join the **Trade Delegation to Denmark & Norway** with the EIC in partnership with AIA.

Delegates will have the opportunity to participate in organised group meetings with key local stakeholders across the O&G, Hydrogen, Power, and Renewables sectors. These meetings will be complemented by briefing sessions delivered by qualified speakers with in-depth market experience. Additionally, delegates can benefit from attending networking sessions, offering valuable opportunities to build connections and further discussions.

Programme

Group meetings will be organised by EIC and AIA. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in Denmark & Norway. The final programme will be tailored to suit delegates' requirements as closely as possible.



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Market Intelligence

Denmark has a strong national commitment to sustainability and net zero targets. EICDataStream currently tracks 16 hydrogen projects worth \$16bn, with nine in feasibility and one on hold (European Energy's Padborg PtX Green Hydrogen). The country also has one cross-border pipeline to Germany, with over \$1bn approved pending 2026 capacity bookings. On the renewables side, Denmark has 33 projects totalling 25GW and \$53bn CAPEX. Offshore wind remains central, with 12 farms in the North and Baltic Seas, complemented by 14 solar projects. A robust grid system supports integration, while Danish companies such as Ørsted and Vestas export expertise globally. Over \$1 billion in investment has been approved, but consumers must book capacity in 2026 for the project to progress. H2 Energy is developing a 1GW green hydrogen plant in Esbjerg which will see approximately 100,00tpa of green hydrogen produced once operational. The project received a building permit in June 2024.

Norway has 19 hydrogen projects worth \$4.3bn, 11 in feasibility and two under construction (Hydrogen Hub Agder and Bodø Green Hydrogen, both 20MW). A final investment decision was taken in 2025 for Norwegian Hydrogen's 25MW Rjukan project, backed by the European Hydrogen Bank. Green hydrogen development leverages Norway's wind and hydropower resources. The country remains a stable O&G producer and leading exporter, with 61% of exports coming from energy in 2024. It plays a key role in Europe's supply security after the Russian shortfall and ranks 9th globally for CAPEX spend to 2030, estimated in US\$43bn, \$15bn is destined for projects that have already been sanctioned, and the remainder \$27bn, with projects pending FID.

US\$69bn
Denmark's CAPEX in
Hydrogen and Renewables

US\$43bn
Norway's CAPEX in
O&G



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Benefits of Participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from EIC offices worldwide.



Company profile in official delegation brochure distributed pre-event and during meetings

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Company Meetings - **Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:

Var Energi	Harbour Energy	OMV	Aker BP	Equinor	Topsoe	Everfuel	Normod Carbon	Statkraft
DNO	OKEA	Pandion Energy	Kistos	ORLEN Upstream	Nel Hydrogen	GreenH	Hydrogen Solutions	
Petoro	Inpex	M Vest Energy	Wellesley Petroleum	Carbon Removal AS	Capsol Technologies	Lime Petroleum		
Better Energy	Commerz Real	Danish Energy Agency	RWE	TotalEnergies	Vattenfall	European Energy	Norsk Vind Energi	

*This is not an exhaustive list of companies

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.

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Costs

(Excluding VAT)

Early Bird Rate:

Ends Monday 7th December 2026

EIC Member

£2,950

per person

Non Member

£3,200

per person

Standard Rate:

EIC Member

£3,050

per person

Non Member

£3,300

per person

Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

Not included:

- Flights (domestic and international)
- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

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EIC Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.

Exclusive Benefits



Events & Networking



Energy Market Expertise



Profile Raising



Supply Chain Expertise



EIC Members benefit from exclusive discounts across all of our UK Pavilions and Trade Delegations



To book your demo, please contact us on membership@the-eic.com

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How to Book

To secure your space, please complete your booking form and return to: internationaltrade@the-eic.com

Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

Alice Hill

Project & Events Manager, International Trade

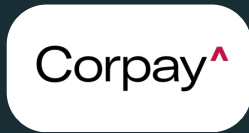
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